



Microsoft

Exam Questions MB-920

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

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NEW QUESTION 1

A company using Dynamics 365 Finance has determined they have been paying for products they did not receive. You need to recommend a solution to prevent this from happening in the future. What should you recommend?

- A. Implement Accounts payable for three-way matching.
- B. Activate change management.
- C. Implement Accounts receivable for three-way matching.
- D. Use the Vendor portal.

Answer: A

NEW QUESTION 2

A company plans to purchase Dynamics 365 Finance.

The company has customers who frequently pay their invoices late or do not pay at all. The company continues to sell to these customers. This creates large write-offs of bad debt.

The company needs to proactively communicate with customers, collect unpaid accounts receivables, and prevent new sales until past due invoices are paid.

You need to recommend solutions to facilitate communication and collections.

Which three options should you recommend? Each answer represents a complete solution. NOTE: Each correct selection is worth one point.

- A. Open sales orders report
- B. Payment journals
- C. Stop customer
- D. Customer statements
- E. Collection letter

Answer: CDE

NEW QUESTION 3

A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program.

You need to recommend a method for tracking customer spending.

What should you recommend? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Hot Area:

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 4

A company plans to implement Dynamics 365 finance and operations apps.

You need to recommend a feature that allow users to edit Dynamic 365 data by using Microsoft Office. Changes that you make in Microsoft Office must update Dynamic 365.

What should you recommend? To answer, select the appropriate options in the answer area.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 5

A company plans to use Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Yes Yes

NEW QUESTION 6

A company wants to use sales, resourcing, project management, and expense tracking in a single application. What should the company implement?

- A. Dynamics 365 Project Operations
- B. Dynamics 365 Finance
- C. Dynamics 365 Business Central
- D. Dynamics 365 Human Resources

Answer: C

NEW QUESTION 7

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 8

A company plans to implement Dynamics 365 Commerce.

Some products must only be available in specific physical stores due to product weight and physical measurements.

You need to recommend a solution to meet the requirement.

What should you recommend? To answer, select the appropriate option in the answer area.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 9

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 10

A company implements Dynamics 365 Finance.

Which two components can you use to create a financial dimension set? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Derived dimension
- B. Financial dimension
- C. Main account
- D. Account structure

Answer: BC

NEW QUESTION 10

A company uses Dynamics 365 Supply Chain Management. The company plans to implement Asset Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 12

A company wants to understand the self-service capabilities of Dynamics 365 Human Resources. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 16

A company uses Dynamics 365 Commerce.

You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations. Which POS options have offline capabilities? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, application Description automatically generated

NEW QUESTION 20

A company uses Dynamics 365 Supply Chain Management. The company wants to use SharePoint to manage documents from Supply Chain Management. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 24

A company plans to implement Dynamics 365 Commerce.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 27

A company uses Dynamics 365 Supply Chain Management. You need to recommend costing methods for the company.

What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 28

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Change the inventory cost of items.
- B. Submit invoices electronically.
- C. Create transfer orders.
- D. Approve purchase orders.
- E. Respond to a request for quote (RFQ).

Answer: BDE

NEW QUESTION 31

A company manufactures custom medications.

You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type.

What should you recommend?

- A. Dynamics 365 Supply Chain Management
- B. Dynamics 365 Product Insights
- C. Dynamics 365 Customer Service
- D. Dynamics 365 Asset Management

Answer: A

NEW QUESTION 35

A customer owes two vendors \$500 each for services performed. The customer wants to post a lump sum of \$1,000 to a bank to cover the payments.

You need to be able to track vendor payments individually. Which feature should you recommend?

- A. Ledger setup
- B. Journal voucher
- C. Bank reconciliation

Answer: B

NEW QUESTION 38

A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 42

A company implements Dynamics 365 Finance.

You need to recommend features that the company can use for integrated reporting scenarios.

Which feature should you recommend? To answer, drag the appropriate features to the correct scenarios. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 43

A company uses Dynamics 365 Finance and Power BI. The company plans to analyze operational data for retail stores that they operate across the United States.

The company wants to analyze customer visit data based on the population in the areas where stores are located.

You need to recommend a Power BI visualization for the company. Which Power BI visualization should you recommend?

- A. Basic maps
- B. Doughnut chart
- C. Bar chart

Answer: A

NEW QUESTION 47

A company implements Dynamics 365 finance and operations apps. You need to describe the shared features that are available to technical and business users to company stakeholders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 51

A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product. You need to recommend a manufacturing type for the company. Which type of manufacturing should the company implement?

- A. Process
- B. Lean
- C. Discrete

Answer: A

NEW QUESTION 56

A company manufactures, rents, and resells equipment for dental clinics. Maintaining high-quality standards is crucial for operations. All quality-related issues in the supply chain must be managed in the system.

Match each feature to its use case.

Instructions: To answer, drag the appropriate feature from the column on the left to its use case on the right. Each feature may be used once, more than once, or not at all.

NOTE: Each correct match is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 58

An international hotel company implements Dynamics 365 Finance.

You need to help the hotel company identify email integration capabilities.

What are two valid use cases for sharing Dynamics 365 Finance documents with customers by using email integration? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. The company sends statements to customers based on request.
- B. Customers negotiate prices for hotel reservations with company agents by using their personal email addresses.
- C. A customer registers a complaint online regarding their stay at any of the company's hotels.
- D. The company emails invoices to customers after their hotel stay.

Answer: BD

NEW QUESTION 61

A company implements Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 64
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