

Exam Questions 700-760

Cisco Security Architecture for Account Managers

<https://www.2passeasy.com/dumps/700-760/>



NEW QUESTION 1

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

Answer: BC

NEW QUESTION 2

What are two steps customers can take to evolve to a trust-centric security philosophy? (Choose two.)

- A. Limit internal access to networks.
- B. Require and install agents on mobile devices.
- C. Always verify and never trust everything inside and outside the perimeter.
- D. Block BYOD devices.
- E. Only grant access to authorized users and devices.

Answer: CE

NEW QUESTION 3

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

Answer: BD

NEW QUESTION 4

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

Answer: CE

Explanation:

https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2

NEW QUESTION 5

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

Answer: CD

NEW QUESTION 6

Which two attack vectors are protected by NGFW? (Choose two.)

- A. Web
- B. Cloud
- C. Mobile
- D. Data Center
- E. Email

Answer: BD

NEW QUESTION 7

Which statement embodies trust-centric security?

- A. Verify before granting access via MDM software
- B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate

- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, app
- E. and locations

Answer: D

NEW QUESTION 8

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Reinforce their threat-centric security tactics.
- B. Decrease internal access and reporting
- C. Expand their IT departments.
- D. Rebuild their security portfolios with new solutions
- E. Complement threat-centric tactics with trust-centric methods.

Answer: DE

NEW QUESTION 9

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

Answer: BC

NEW QUESTION 10

Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

- A. Network control
- B. Investigation
- C. Anomaly detection
- D. Threat protection

Answer: B

NEW QUESTION 10

Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

Answer: BC

NEW QUESTION 15

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. Device updates
- B. App process information
- C. App access control
- D. App dependency map
- E. Hardware packages

Answer: BD

NEW QUESTION 19

Which component of AMP provides the details customers need to address problems after a breach is identified?

- A. Rapid remediation
- B. Filesandboxmg
- C. Continuous analysis
- D. Context awareness

Answer: A

NEW QUESTION 23

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine

- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Answer: AB

NEW QUESTION 27

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

- A. Web Security
- B. AnyConnect
- C. TrustSec
- D. Identity Services Engine (ISE)
- E. Next-Generation Firewalls (NGFW)
- F. Next-Generation Intrusion Prevention System (NGIPS)
- G. Advanced Malware Protection (AMP) for Endpoints

Answer: BCD

NEW QUESTION 28

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

Answer: CD

NEW QUESTION 31

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

Answer: DE

NEW QUESTION 32

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Providing identity verification
- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

Answer: AB

NEW QUESTION 37

Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- A. Creates new market opportunities
- B. Delivers excellent partner and customer support
- C. Generates higher margins on each sale
- D. Provides solutions at the lowest cost
- E. Offers more than just niche products
- F. Is committed to security

Answer: BEF

NEW QUESTION 41

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

Answer: CE

NEW QUESTION 46

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. DNS-Layer Security
- B. CTD & Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

Answer: CD

NEW QUESTION 50

Which two products are involved in granting safe access to apps? (Choose two.)

- A. ACI
- B. Identity Services Engine
- C. TrustSec
- D. Duo
- E. SD-Access

Answer: BD

NEW QUESTION 52

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