

# Cisco

## Exam Questions 700-760

Cisco Security Architecture for Account Managers



#### NEW QUESTION 1

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

**Answer:** BC

#### NEW QUESTION 2

What are two common customer obstacles? (Choose two.)

- A. Lack of solution integration
- B. High turnover of IT professionals
- C. Compliance regulations
- D. Limited resources
- E. Security system blackouts

**Answer:** AD

#### NEW QUESTION 3

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

**Answer:** C

#### NEW QUESTION 4

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer:** CE

#### Explanation:

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

#### NEW QUESTION 5

What is the primary customer challenge caused by the wide variety of security solution providers on the market?

- A. Finding a low-cost option
- B. Determining the single best security product
- C. Contacting all providers for information
- D. Finding the right provider to offer the best value

**Answer:** D

#### NEW QUESTION 6

Which two attack vectors are protected by NGFW? (Choose two.)

- A. Web
- B. Cloud
- C. Mobile
- D. Data Center
- E. Email

**Answer:** BD

#### NEW QUESTION 7

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA

- E. Meraki
- F. Cloudlock

**Answer:** BCF

**NEW QUESTION 8**

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Reinforce their threat-centric security tactics.
- B. Decrease internal access and reporting
- C. Expand their IT departments.
- D. Rebuild their security portfolios with new solutions
- E. Complement threat-centric tactics with trust-centric methods.

**Answer:** DE

**NEW QUESTION 9**

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

**Answer:** AB

**NEW QUESTION 10**

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

- A. Web Security
- B. AnyConnect
- C. TrustSec
- D. Identity Services Engine (ISE)
- E. Next-Generation Firewalls (NGFW)
- F. Next-Generation Intrusion Prevention System (NGIPS)
- G. Advanced Malware Protection (AMP) for Endpoints

**Answer:** BCD

**NEW QUESTION 10**

What is an attribute of Cisco Talos?

- A. Detection of threats communicated within 48 hours of occurrence
- B. Blocks threats in real time
- C. Real-time threat information
- D. 3rd party applications integrated through comprehensive APIs

**Answer:** C

**NEW QUESTION 14**

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

**Answer:** CE

**NEW QUESTION 15**

Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

- A. Mobile
- B. Cloud
- C. Email
- D. Web
- E. Endpoints

**Answer:** AE

**NEW QUESTION 18**

What are three main areas of the Cisco Security Portfolio? (Choose three.)

- A. Firewalls
- B. Advanced Threat
- C. Cloud Security
- D. Roaming Security
- E. IoT Security
- F. Voice & Collaboration

**Answer:** BCE

#### **NEW QUESTION 21**

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